Josh Pappas

Josh is an experienced early-stage digital health leader, building GTM strategies for top VC-backed digital health firms like optimize.health, Biofourmis, and Tendo. He's worked across the C-Suite, accelerating provider, health system, payor partnerships across the US. He has deep experience in collaborating with clinical/ IT teams to help plan, launch and scale digital health programs with particular expertise in remote patient monitoring (RPM), hospital at home, patient experience, and most recently mental health. His mission is to equip healthcare leaders with innovative technology to help solve these challenges for a better future healthcare for all. Josh also hosts a fun digital health and sales podcast newsletter, with 10K+ subscribers.